NIPRO'S TOTAL SOLUTION:

Nipro is a global market leader with a wide range of products to prevent vascular access complications.

More choices mean more opportunities for success.

ASEPTIC TECHNIQUES:

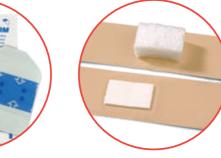
- 1. On-Off kit, customized on request
- 2. Prefilled syringes of 0.9% NaCl to minimize potential contamination
- 3. Nipro Safe Derm Fix IVN
- 4. Pushban™
- 5. Clean Treatment Start



Surdial









Surdial X

Clean Treatment Start connection with the Surdial™ X machine.

The Clean Treatment Start function allows the UF pump to remove priming solution from bloodlines, without delivering it to the patient during the connection phase and without the need of extra drain bags. Simultaneous connection also reduces the risk of contamination during connection.

PREVENTIVE ANTIMICROBIAL CATHETER LOCKS AND CATHETER **SURFACE TREATMENT**

Nipro offers a full range of prefilled syringe with citrate 4%, 30%, or 46,7% to maintain and preserve safe vascular access for patients.

The benefits are clear:

- Ready to use
- Less risk of contamination
- Cost-effective compared to other lock solutions
- Environmental solution

• CitraFlow™ 4%

CitraFlow™ 46.79



CITRAFLOW™ 4%

BECAUSE EVERY LIFE DESERVES AFFORDABLE CARE

- Diagnosis, prevention and treatment of haemodialysis catheter-related bloodstream infections (CRBSI): a position statement of European Renal Best Practice (FRBP) Raymond Vanholder1, et al - NDT Plus (2010) 3: 234-246.
- 2. Santoro D et al. Vascular access for hemodialysis: current perspectives. Int J Nephrol Renovasc Dis. 2014 Jul 8;7:281-94.
- The economics of hemodialysis catheter-related infection prophylaxis. Semin Dial. 2013 Jul-Aug; 26(4):482-93. doi: 10.1111/sdi.12115.
- 5 Prevention and management of catheter-related infection in hemodialysis natients. Charmaine F. Lok. International Society of Nephrology 2011.
- 6. Meeus Gert, et al. A prospective, randomized, double-blind crossover study on the use of 5% citrate lock versus 10% citrate lock in permanent haemodialysis catheters. Blood purification 2005; 23:101-105 - MacRe J Etal, Citrate 4 % versus heparin and the reductio of thrombosis Clin, J. Am Soc. Nephrol 3:369-374-2008.
- Nephrol Sep; 16(9):2769-77.
- 8. Shankds R.M.Q. et al Catheter lock solutions influence staphylococcal biofilm formation on abjotic surfaces. Nephorl Dial Transplant (2006): Doi: 10.1093/ndt/afl 170. -Calantha K, et al Catherter related infections with Sodium Citrate locks compared to heparin locks in hemdojalysis patients. Poster 2012 San Diego USA.
- Weijmer JC (2002) Superior Antimicrobial Activity of Trisodium Citrate over Heparin for Catheter Locking. Nephrol Dial Transplant 17:2189-2195. Nolan JP (2007) Reducing Catheter Related bacteraemia in Haemodialysis. Vascualr Access Soc. 5th Int. Congresss of Vascular Access Soc. Nice



Nipro Medical Europe : European Headquarters, Blokhuisstraat 42, 2800 Mechelen, Belgium T: +32 (0)15 263 500 | F: +32 (0)15 263 510 | medical@nipro-group.com | www.nipro-group.com

Please contact your local representative for more information

NIPRO MEDICAL AUSTRIA GMBH :

NIPRO EUROPE - POLAND :

Divischgasse 4, 1210 Wien, AUSTRIA | T: +43 1 532 23 14 | F: +43 1 532 23 14 89 NIPRO EUROPE - EGYPT :

NIPRO FRANCE SA:

NIPRO MEDICAL GERMANY GMBH:

NIPRO MEDICAL EUROPE NV - ITALY :

NIPRO D.MED AG KAZAKHSTAN :

Gogol street, 39, office 1008, 050010, Almaty, KAZAKHSTAN | +7 (727) 259-01-24

NIPRO EUROPE - NETHERLANDS : Regus Business Center, Verlengde Poolseweg 16, 4818 CL Breda, NETHERLANDS | T: +31 (0)76 524 50 99 | F: +31 (0)76 524 46 66

NIPRO MEDICAL NIGERIA LTD. : 9 Adelabu Close, Off Tovin Street, 100271 Ikeia, Lagos State, NIGERIA | T: +734 M1807 706 706

Avd. Da Liberdade 249. 1° Andar 1205-143 Lishna. PORTUGAL | T: +34 (0)91.878.29.21 | F: +34 (0)91.878.28.40

III. Panska 73 00-834 Warszawa POLAND | T-+48 (0)22 31 47 155 | F-+48 (0)22 31 47 155 NIPRO FUROPE - PORTUGAL

raya Nab., Office 1407, entrance 6, 123610 Moscow, RUSSIA | T: +7 (0)495 258 1364 | T: +7 (0)495 258 1365 NIPRO SENEGAL S.U.A.R.L. :

NIPRO MEDICAL D.O.O. BEOGRAD:

NIPRO MEDICAL SOUTH AFRICA (PTY) LTD:

4B Dwyka Street, Stikland Industria, Cape Town, 7530, SOUTH AFRICA | T: + 27 21 949-2635 | F: +27 21 949-2397 Unit 20&21, Falcon Lane, Lanseria Business Park, Erf 805 Lanseria Corporate Estate, Pelindaba Rd.,

Lanseria Ext. 26, Gauteng, SOUTH AFRICA | T: + 27 11 431 1114 / 26 | F: +27 11 431 1115 NIPRO EUROPE - SPAIN :

Poligono Los Frailes n° 93 y 94, Daganzo, 28814 Madrid, SPAIN | T: +34 (0)91 884 5531 | F: +34 (0)91 878 2840 NIPRO D.MED SCHWEIZ GMBH:

Kantonsstrasse 77, 8807 Freienbach, SWITZERLAND | T: +41 (0)55 410 40 44 | F: +41 (0)55 410 40 43 NIPRO MEDIKAL SAĞ.HIZ.TIC.LTD.STI.:

Azizive Mah. Pilot Sok. 17/4, 6540 Cankaya-Ankara, TURKEY | T: +90 (0)312 442 21 12 | F: +90 (0)312 442 21 92 NIPRO MEDICAL UK LTD. : 25 Barnes Wallis Road Senensworth Fast, Fareham Hamnshire PO15 5TT, UNITED KINGDOM | T: +44 148 985 48 30

"A major part of my job is to review expenses in my dialysis center. I noticed increased spending on extra treatments for central venous catheters. Is there a way to minimize costs and complications at the same time?" GABRIEL, DIALYSIS CENTER MANAGER CATHETER CARE **VASCULAR ACCESS**

NISCO



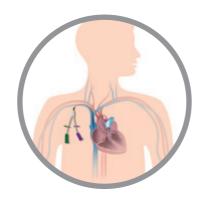
The use of central venous catheters for hemodialysis has increased in recent years despite recommendations from the National Kidney Foundation and European Renal Best Practice.

The increased prevalence of elderly and diabetic patients are the presumed reasons.¹

CATHETER COMPLICATIONS ARE CHALLENGING FOR BOTH PATIENT AND HEALTHCARE PROFESSIONALS:

Patients

- Reduced efficiency in dialysis procedures
- Treatment interruptions and additional hospitalization
- Use of thrombolytics and risk of bleeding
- Use of antiobiotics and risk of antibiotic resistance
- Catheter replacement due to serious infection
- Reductions in quality of life and survival rate



Hospitals

- Increased costs in testing
- Increased costs in the use of medical products
- Increased costs related to time and personnel dedicated to interventional treatment

Central venous catheters are associated with a higher risk of infections, thrombosis, and cardiovascular complications, which ultimately impact mortality rate.

This translates to a 41% higher risk of death from infection compared to patients with fistula.2

- Infections: 0.46 to 30 per 1000 catheter days
- Thrombosis: 0.06 to 21 per 1000 catheter days



WHAT ARE THE CONSEQUENCES & COSTS ASSOCIATED?

Dysfunctional or non-functioning catheter:

- Repositioning of a malpositioned catheter.
- Use of thrombolytics, either intraluminal lytic, intradialytic lock protocol, or an intra-catheter thrombolytic infusion or inter-dialytic lock.
- Catheter replacement.

Treatment of infection:3

- All catheter-related infections, except for catheter exit-site infections, should be addressed by initiating parenteral treatment with antibiotics to target the organism(s) suspected.
- Definitive antibiotic therapy should be based on the organism(s) isolated.
- Catheters should be exchanged as soon as possible and within 72 hours of initiating antibiotic therapy in most instances, and such exchange does not require a negative blood culture result before the exchange. Follow-up cultures are needed a week after the cessation of antibiotic therapy (standard practice).
- Port pocket infections should be treated with systemic antibiotics and irrigation, in accordance with the manufacturers' recommendations.

Consequences for the patient are:

- Poor quality of life
- Reduced dialysis adequacy
- Increased hospital visits
- Higher morbidity-mortality



Central venous catheters have the highest overall cost compared to other types of vascular access in hemodialysis. The magnitude of costs varies depending on the severity of the complication. A total of direct and indirect costs have been estimated between \$ 10,000 and \$ 32,000 per episode.⁴

The goal is to prevent complications, without worrying about the costs.

BECAUSE EVERY LIFE DESERVES AFFORDABLE CARE

IS THERE A WAY TO PREVENT COMPLICATIONS?

European Renal Best Practice (ERBP) recommends:1

Aseptic techniques:

• Universal precautions, a sterile environment, and aseptic techniques should be applied whenever a venous catheter is manipulated, connected or disconnected.

Preventive antimicrobial catheter locks and catheter surface treatment:

- There is increasing evidence that antimicrobial locks applied within the catheter lumen are effective at reducing catheter-related bloodstream infections.
- Some locks may have extra antimicrobial or biofilm removing properties (e.g. citrate, alcohol, ethylene-diamine triacetic acid). Citrate locks have, for the time being, been the most extensively studied locks. The 4% solution seems to offer the best benefit-risk ratio at present.
- On the contrary, Heparin, however, tends to antagonize the bactericidal properties of certain antibiotics. It also promotes biofilm formation unless at very low concentrations.

The presence of Vascular Access Managers has been shown to reduce treatment failure rates and septic death:⁵

The use of preventive antimicrobial catheter locks containing a citrate 4% solution as a measure against infection.¹

- Avoids the risk of systemic heparinization
- Reduces incidents of clotting⁶
- Reduces catheter replacement rates⁷
- Prevents formation of biofilms⁸
- Lowers the rate of catheter related bacteremia infections⁹